



CRM CONSULTING AND DEVELOPMENT SERVICES

## Salesforce Project Manager at CRMD

**Company Description:** CRMD Solutions is a Boston-based Salesforce consulting company with over 20 years of combined Salesforce experience. Our expert consultant team helps businesses optimize their use of technology to drive faster sales and higher customer retention rates. We are a team of self-starters and independent thinkers with a passion for elegant solution design.

### Job Description

The Salesforce Project Manager ensures the success of every client engagement. They know the project inside and out, from the big-picture goals to the smallest of action items. They help our consultants manage their project schedules and ensure that everyone is tracking in a timely manner against their assigned tasks without exceeding budget. They can anticipate challenges before they occur and are experts at handling difficult conversations. Depending on the nature of the project, they may end up working closely with the CRMD developer team. Ideally, the Project Manager has some experience working in Salesforce and knows key development concepts.

This is a full-time position for 30 hours each week. Hours spent each week will vary depending on the stage of the project. While the majority of the work can be handled remotely, the Project Manager is expected to be available for quarterly in-person company meetings and client onsite.

### Required Technical and Professional Expertise

- At least 3 years of project management experience
- Salesforce.com or other CRM technology certifications
- Working knowledge & application of agile and iterative development methodologies
- Strong analytical and problem-solving skills
- Experience working with external clients
- Ability to obtain, understand and respond strategically to client needs
- Highly detail-oriented, organized, and able to coordinate multiple projects simultaneously

**ENTERPRISE STRENGTH CRM CONSULTING.**

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30 Newbury Street . Third Floor . Boston, MA 02116  
617.902.0224 . [info@crmd.io](mailto:info@crmd.io) . [www.crmd.io](http://www.crmd.io)



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## Preferred Technical and Professional Experience

- Salesforce Certified Service or Sales Cloud Consultant
- Salesforce Certified Administrator and/or Developer
- Certified ScrumMaster®

## Benefits

Flexible work hours with option to work remote majority of the time. Double rates over weekends and after business hours.

## Work Authorization

United States (Required)

## Background Check

CRMD requires employees to pass employment verification and criminal background checks.

**To apply for this position, please email your CV and cover letter to [jobs@crmd.io](mailto:jobs@crmd.io) with the subject line "Salesforce Project Manager Role".**

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## Equal Opportunity Statement

CRMD Solutions is proud to be an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, gender, gender identity or expression, sexual orientation, national origin, genetics, disability, age, or veteran status. CRMD is also committed to compliance with all fair employment practices regarding citizenship and immigration status.

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